

## Annex 2. Guidance for Final Meeting Call

**(Only for selected applicants)**

1. **Project context.** Please include:

- a. The challenges that this project is aiming to respond to.

Depending on the focus of the project:

- b. Legal environment of the country(ies) remittance market where the project will be implemented (if the focus is on remittances).
- c. Economic opportunities for migrant returnees (if the focus is on returnees).

2. **Relevant expertise.** This section is aimed to showcase why your organization is in a position to address the challenges mentioned in the section above. Some key indicators to showcase your expertise in the area of remittances may include:

- a. Volume/value of remittance flows managed by the organization, with market share if possible;
- b. Number of remittance access points (agents, ATMs, etc.), especially in rural areas;
- c. Customer base;
- d. Corridor(s) coverage;
- e. Enabling legal framework (your licensing status or partnership agreements, that showcase your organization complies with all legal requirements);
- f. Data gathering, research, remittance market intelligence, capacity building, work with central banks and regulators.

For market intelligence and reintegration of returnees' projects, please include a brief description of previous implemented projects and impact achieved.

3. **Project description.** Describe briefly each set of activities that will be required to implement the project. You can break down these activities in different components.

4. **Implementation arrangements.** Define the institutional set-up that will be put in place to implement the project. Mention the project partners, if any, and their role. Showcase which units/focal points from your organization will be part of this project.

5. **Innovation.** State how the project proposed is bringing a solution that is new in terms of country context, scale or line of business. IFAD projects are expected to innovate, by exploring new methodologies, institutional arrangements or technologies in the context in which they are applied.

6. **Sustainability.** Describe the main assumptions vis-à-vis the sustainability of project benefits to the target group – who benefits? what benefits? for how long?

7. **Scaling-up potential.** Define the growth opportunities that this project will have beyond implementation timeline. This may include expanding or adapting results so that your organization can impact a greater number of customers, especially rural and low-income.

8. **Budget.**<sup>3</sup> Indicate the grant amount requested from IFAD's FFR, in Euro. Indicate co-financing that will be provided by the applicant institution (and other project partners), in Euro.

---

<sup>3</sup> 1) Overheads, management fees and indirect expenditures that are not directly linked to the implementation of the project are not eligible under IFAD's FFR grant financing. You may include these costs as co-financing.

2) Grantees of the IFAD/FFR are required to provide a minimum of co-financing equivalent to: 20 per cent of the grant amount requested in the case of a non-profit/ international organization applicant and 30 per cent of the grant amount requested in the case of a for-profit applicant. 3) Fees generated by services offered through the project cannot be used as counterpart contributions. These should rather be viewed as a primary instrument for ensuring the long-term sustainability of the project.